

Implementing Regulatory Supply Chain Management

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Implementing a Regulatory Data Management Program

- Why?
 - What drives the need for supply chain data
- What?
 - Determining what to collect
- How?
- Where?
 - Storage options
- When?
 - Maintenance and down stream sharing
- Case Study



Why you need supply chain data management!!



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Regulatory Drivers

- International
 - GHS, REACH and REACH-like laws, trade compliance, import/export compliance
- National
 - OSHA HazCom2012, Conflict Minerals, TSCA reform??
- Local
 - CA SPA, Prop 65, Air districts



Market Drivers

- Competitive Edge
 - Claims
- Customer Demanded
 - Industry and Consumer
- Industry Specific



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Internal Drivers

- Risk Mitigation
 - Regulatory
 - Ability to monitor for emerging issues
- Sales and Marketing
- Business Continuity
- Cost Savings



What to Collect?

- What do your customer's want to know
- What do you need to know

To consider:

- Composition disclosure
- Compliance certification
- Substance disclosure
- SDSs



The Process

- Build relationships with your suppliers
 - Engage with your peers
 - “real” communication
- Utilize your sourcing staff for leverage
- Work with the right suppliers
- Create a process



Storage

- Define a storage depot
 - Electronic
 - Integrated with other product stewardship activities (SDSs, volume tracking, etc.)
 - Save original documents



The Customer

- Fortune 500 company
- Large conglomerate – water, energy, food contact, cleansing, etc.
- ~\$15B is US sales, additional global sales
- Global manufacturing
- ~40,000 employees



The Problem

- ~5,000 raw materials
- No proactive process to collect data on materials
- No standardized list of required data
- Wide variety of products and markets
- Specification and authoring database don't communicate
- Current databases unable to store material information



The Need

- Develop attribute list
- Develop database to hold raw material data
- Develop standardized process to collect data from suppliers with minimal impact on suppliers



The Solution: Attributes

- Creation of custom attribute list
 - Collaboration of multiple subject matter experts to define needs
 - Environmental/human health data
 - Regulatory listings
 - SDSs and other documents
 - Communication across markets
 - Clearly define markets products will enter



The Solution: Storage

- Creation of access database to house data
 - Designed to house specific data as defined by the attribute list
 - Designed with data entry view for simplified entry
 - Designed for easy transfer to new enterprise management system



The Solution: Process

- Creation of data collection process to collect data
 - Designed to minimize impact on suppliers
 - Inclusion of escalation process
 - Staffed by 2.5 FTEs for 18 months



Lessons Learned

- Buy in and support from cross-functional staff essential for success of program
- Well defined attribute list
- Accessible Storage
- Standardized process – including escalation



Questions???

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